

# **Building Your Team**

Recruiting & Executive Search Services

NEW FRAME K.K. C/O IN CONTROL ROP 806, ARK HILLS FRONT TOWER, 23-1 AKASAKA 2-CHOME, MINATO-KU, TOKYO 107-0052 JAPAN4

## **BUILDING YOUR TEAM**



# **NEW FRAME K.K.**

Having the right people is essential to execute any business plan. New Frame K.K. specializes in recruiting mid-career to senior bilingual Japanese professionals in Tokyo for a diverse range of industries, with particular expertise in Information Technology.

Our recruiting focus is on Integrity, Efficiency and Transparency. We are motivated to make our clients' hiring easier, and our candidates' lives better.

# NEW FRAME KK

WHY CHOOSE US? WHAT CAN WE DO FOR YOU? WHAT DO WE OFFER?

### **Clients:**

Enterprise Software, Telecommunications, IT Consulting & System Integrators, Fintech, Adtech, Gaming, Automotive, Consumer.

#### **Candidate Focus:**

Country Managers, Senior Sales Managers, Account Managers, Pre-Sales Engineers, Tech Support Engineers, Software Engineers, Marketing Specialists – Digital, Bilingual Back Office Support Staff, HR, Marketing Directors, CFO's.

- Over 40 years of combined experience in recruiting in Japan.
- Thousands of successful placements, satisfied clients and candidates.
- Client focused, providing insights and advice based on years of experience.
- We strive to protect personal and corporate privacy at all times, using modern technology to ensure data and legal compliance.

# **Curtis Mackenzie**

## Founder & Managing Director

Originally from Vancouver, Canada. Curtis is the Founder and Managing Director of New Frame K.K. Currently residing in Tokyo Japan, he has been living and working in Asia for over 20 years, most recently founding, building and selling a successful IT recruitment firm in 2018. Expertise includes Startup Ventures, Business Consulting, Sales & Marketing, Human Resources, Team Building, Market Entry, Directorship, Negotiation & Dispute Resolution, Financing, M&A. Extensive Japan & Asia network in the Human Capital, Recruitment and Technology Industries.

#### **Previous Positions:**

Founder & Managing Director - Vision Consulting Services K.K. (2006-2018) Co Founder - Tokyo Executives LLC (2010-2019)

## **Education:**

BBA Business Administration (HRM) -Simon Fraser University, B.C. Canada

# Chris Ellis Senior Partner

Chris has a fascination for business development and assisting new companies to succeed and hire the right staff in Japan. Most recently he worked as an Advisory professional for a leading Tokyo-based Business Advisory firm. He was the CEO and co-founder of The Refined Group, a boutique recruiting firm in Tokyo, and has worked as a business consultant and executive search professional since 2005. He is focused on Consumer Goods, Online and Digital Marketing and IT related positions and has a passion for blockchain technology and recruiting.

### **Previous Positions:**

Director of Business Development - June Advisors Group (Law firm) (2016 - 2020) Founder & CEO - The Refined Group K.K. (2010-2016)

### **Education:**

Bachelor of Psychology, Masters of Marketing Monash University, Melbourne Australia



# HELPING YOU ACHIEVE YOUR RECRUITING GOALS FASTER



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